# Review of the Baltic Stock Markets Baltic Stock Markets Capital Analyst Mantas Pakenas +370 5 239 3776 mantas.pakenas@dnbnord.lt Financial Broker Skirmantas Chadzevičius +370 5 239 3690 skirmantas.chadzevicius@dnbnord.lt

## **KEY STOCKS FOR THE WEEK 09/04—13/04**

- **TEO LT**, Lithuania's incumbent telecommunications company, has announced the closing of a deal with **"Mikrovisatos TV"** to start broadcast of DVB-T service from the 1st of July 2007. This ends months of uncertainty for TEO LT and its already built DVB-T network. Demand should be further supported by investors trying to profit from the company's dividend, yielding 9.2% before the ex-dividend date of 19th of April.
- Ukio Bankas is set to release its Q1 results during week 15, which

could make the stock an interesting target once again. Due to the fact that company's shares refused to obey the market laws and drop in price due to dividend payments and dilution, it seems that market places high expectations for the company (namely, an almost +15% premium). In order to justify the current P/E ratio, we expect the results to be at least 15% above expectations, resulting in Q1 profit of at least LTL 17.65M, which corresponds to an annual profit of LTL 70.6M.

#### BALTIC MARKET EVENTS FOR THE WEEK 09/04-13/04

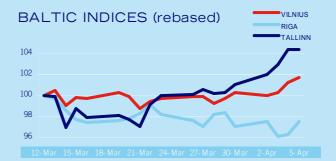
	Riga Stock Exchange	Tallinn Stock Exchange	Vilnius Stock Exchange
9 Apr			
10 Apr			Ukio Bankas - Q1 results Sanitas - Q1 sales
11 Apr			Rytu Skirstomieji Tinklai - Audited results for 2006
12 Apr			Lifosa - Audited results for 2006
13 Apr			

## LAST WEEK IN THE BALTIC STOCK MARKETS

MARKETS TURN BULLISH AGAIN ...

	OMX RIGA	OMX TALLINN	OMX VILNIUS
	INDEX	INDEX	INDEX
Last Price	665.3	926.4	500.5
Market Cap (€ mln)	1,617.3	4,706.3	5,491.6
52-Week High Price	730.7	1086.4	532.1
52-Week Low Price	552.4	587.9	360.6
1-Week Return	0.5%	3.2%	1.4%
1-Month Return	-2.7%	11.2%	4.0%
Year to Date	1.5%	8.2%	1.6%
1-Year Return	7.4%	39.6%	13.8%
P/E*	17.3	14.8	22.6
P/BV*	1.3	3.2	1.5

\* - adjusted to include only the most liquid stocks (as listed on page 3)



Ten Most Traded Shares by Weekly Volume							
	Last Price	% Change					
Olympic Entertainment Group	11.55	11.3%	4,348,494				
Tallink Grupp	1.28	-2.3%	4,296,387				
Ukio Bankas	4.31	2.6%	2,737,621				
Eesti Telekom	8.30	0.6%	2,205,423				
TEO LT	2.82	0.7%	1,587,319				
Apranga	17.75	9.2%	1,547,798				
Siauliu Bankas	3.67	-0.3%	1,357,331				
Tallinna Kaubamaja	8.91	12.8%	1,175,813				
PTA Grupp	4.40	3.3%	1,166,990				
Merko Ehitus	22.76	4.8%	963.568				

Movement of the Baltic Markets	
Number of Winners	29
Number of Unchanged	4
Number of Losers	13
0	13

Largest Winner and	Largest Loser (We EUR10,000)		Exceeding
	Last Price	% Change	
Tallinna Kaubamaja	8.91	12.8%	1,175,813
SAF Tehnika	8.00	-9.0%	22,127

Last Week's Stocks to Watch					
	Last Price	% Change	Outlook*		
Ventspils Nafta	2.58	5.3%	↑		
Latvijas Kugnieciba	1.11	0.0%	↑		
Lietuvos Elektrine	5.19	0.2%	1		
Ukio Bankas	4.31	2.6%	Ļ		
*based on last week's repo	ort				

**Olympic Entertainment Group's** shares have enjoyed a rise of 11.3% on weekly basis, after the company announced its intent to split shares 2 for 1, as well as proposing a dividend of EUR 0.13 per share (1.11% yield). This is also likely to indicate a still strong and continuing reaction to company's aggressive expansion plans announced earlier.

#### ...AS TURNOVER TURNS OVER

# Result driven valuation is back to business

Operator of apparel retail chain **Apranga** has released figures of its Q1 revenue last week, besting its own expectations by LTL 10M to a total figure of LTL 91.8M, up by 58.6% year-on-year. The company looks to be firmly en route to achieve its goal of LTL 415M turnover in 2007, and LTL 1000M by the end of 2010. Together with the news that the company will be opening a total of 9 new shops in Lithuania's 2nd biggest shopping mall due to be opened on the 10th of April, the share price enjoyed steady growth throughout the week, closing +9.2% higher.

Latvian press announced that manufacturer of digital radio transmission equipment, **SAF Tehnika**, is dangerously losing market share and is expected to turn in a loss for the year 2007. The company has already taken action by attempting to cut costs at the expense of reduced compensation for the management and other personnel by 30% and 15% respectively. This didn't improve the so far poor company's share performance, however, suffering a further setback of –9% during the course of the week.

### **BALTIC WEEKLY REVIEW**

# DnB NORD

	MARKET	SHARE P (quoted cu					
COMPANY	CAPITAL FREE FLOAT(€min)			VTD		P/B	
Company Consumer Discretionary	FLOAT (€ IIIIII)	2007.04.02	2007.04.05	YTD	P/E	Р/В	EV/EBITD
Apranga	48.6	16.25	17.75	34.5%	34.7	10.0	21.
Baltika	48.0	25.50	25.90	16.7%	27.9	8.0	21.
		5.22					20.
Norma	20.2		5.30	3.7%	12.8	1.3	
Olympic Entertainment Group	178.9	10.38	11.55	29.9%	35.1	6.6	20.
PTA Grupp*	55.5	4.26	4.40	12.0%	13.6	0.9	5.
Snaige	14.8	11.30	11.35	-6.2%		2.5	14.
Starman	21.7	4.75	4.95	12.5%	23.0	5.0	11.
Tallinna Kaubamaja	67.3	7.90	8.91	-2.9%	20.3	4.6	15.
Vilniaus Baldai	5.4	18.00	18.48	2.1%	104.5	2.3	10.
Consumer Staples							
Kalev	8.4	1.35	1.36	-14.5%		1.9	22.
Latvijas Balzams	5.3	4.12	4.09	-7.7%	12.7	1.0	11.
Pieno Zvaigzdes	30.8	5.05	5.11	-5.4%	14.3	2.3	6.
Rokiskio Suris	22.1	60.40	60.00	9.1%	10.0	1.4	1.
Saku Olletehas	27.6	16.80	17.25	26.8%	18.3	5.0	10.
Zemaitijos Pienas	11.1	23.95	24.48	-3.1%	7.5	1.7	4.
Energy							
Klaipedos Nafta	32.0	1.15	1.10	-4.3%	20.4	0.9	
Latvijas Gaze	22.2	10.39	10.15	-1.6%	16.1	1.8	
Latvijas Kugnieciba	31.4	1.11	1.11	3.7%	11.6	1.0	6.
	30.9	3.61	3.60	-5.5%	31.7	0.9	0.
Lietuvos Dujos							
Lietuvos Elektrine	7.7	5.18	5.19	15.6%	29.7	0.7	21
Ventspils Nafta	48.4	2.45	2.58	9.8%	36.3	0.8	31.
Financials							
nvalda	63.8	12.66	13.00	4.2%	10.8	1.0	
Siauliu Bankas	38.4	3.68	3.67	-5.9%	19.7	2.1	
Snoras	17.7	5.00	5.09	1.8%	8.6	1.7	
Ukio Bankas	85.4	4.20	4.31	10.2%	16.5	1.8	
Healthcare & Pharmaceutical	S						
Grindeks	43.9	7.99	8.55	18.8%	13.1	2.6	9.
Dlainfarm	10.7	2.89	2.93	19.6%	36.7	2.8	12.
Sanitas	45.4	15.61	16.00	17.6%	75.5	1.7	78.
Industrials							
Eesti Ehitus	54.2	12.05	12.55	18.7%	13.1	4.7	
Harju Elekter	29.6	3.79	3.84	-7.5%	21.3	1.6	17.
Lietuvos Juru Laivininkyste	7.8	0.60	0.59	-4.8%	7.2	0.5	3.
Merko Ehitus	85.2	21.71	22.76	15.8%	10.8	3.9	9.
Panevezio Statybos Trestas	24.9	16.85	16.74	10.9%	23.6	5.3	18.
•	7.4	0.88	0.88	-5.4%	18.9	0.7	7.
Rigas Kugu Buvetava							
Tallink Grupp	232.4	1.31	1.28	0.2%	8.8	1.5	15.
Information Technology & Tel		0.05	0.00	1.00/	10.0		
Eesti Telekom	104.1	8.25	8.30	-1.2%	13.6	4.4	8.
SAF Tehnika	2.6	8.79	8.00	-33.3%	14.7	2.7	9.
TEO LT	206.9	2.80	2.82	2.2%	16.8	2.0	5.
Vilniaus Vingis	7.3	6.00	6.00	2.6%		1.6	
Materials							
Grigiskes	11.7	2.65	2.62	-11.2%	11.8	1.6	6.
Liepajas Metalurgs	6.7	2.30	2.20	-10.2%	3.9	0.6	2.
Lifosa	7.6	28.80	30.15	40.9%	13.0	1.7	
Utilities							
Lietuvos Energija	27.6	3.99	4.05	2.8%	93.7	1.3	
Rytu Skirstomieji Tinklai	44.5	3.60	3.73	-0.5%	56.9	1.0	9.
	48.8	17.19	16.80	11.9%	21.2	4.6	14.
Tallinna Vesi			10.00	11.3/0	L1.L	4.0	14.
Tallinna Vesi Vakaru Skirstomieji Tinklai	48.8	490.00	490.00	11.4%	28.8	1.3	6.

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